

LITE MANUFACTURING AND ASSEMBLY



In 2002 an international telecommunications company expressed concerns to OES over quality issues with their supplier of Local Exchange Terminals (LETs).

OES was contracted to supply the client with **2** critical versions of their LETs. In addition to the assembly of the LETs, the client also required a Value Added Reseller (VAR) to supply them with approximately **2,000** Expansion Links, CPUs, Expansion Bank Controllers, and Channel Units per day.

Over a period of a few weeks, OES designed, built, and staffed a production facility capable of meeting the demand that the client needed to continue a steady flow of LETs to their end users.

OES continued to improve the capacity and capability of our production facility providing LETs to Tellabs through process improvements and certifications such as ISO9001, TL9000, and Six Sigma. A Vendor Managed Inventory (VMI) agreement was put in place to accommodate the client's need for the shipment of 2,000 various communications cards per day.

OES REWORKED OVER 200 DEFECTIVE LETs IN A MATTER OF WEEKS

During the **13 years** that we have been supporting the client, performance remains exceptionally high because our 'customer first' continuous improvement corporate-wide philosophy has worked. Our quality acceptance rate during this partnership with our client has been a highly coveted 99.998%. In 2014 OES achieved

98% ON TIME DELIVERY.

www.oesglobal.com | info@oesglobal.com | 1.855.276.6136